

# Strategic Recruitment, Interviewing and Selection

# Course

## **Venue Information**

Venue: London UK Place: Start Date: 2025-07-14 End Date: 2025-07-18

## **Course Details**

Net Fee: £4750.00 Duration: 1 Week Category ID: HRMC Course Code: HRMC-26

# Syllabus

# **Course Syllabus**

## Introduction

Experienced and/or senior professionals in the recruitment and selection function as well as senior employees in Human Resources. The program is also very useful for those working in workforce planning and nationalization.

## Objectives

- Plan and execute a professional recruitment campaign by using job profiles to attract the right quantity and quality of job candidates.
- Use the right measures and Key Performance Indicators (KPIs) to evaluate the effectiveness of recruitment efforts.

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#### Content

Day One

#### **Recruitment Plans**

- Defining Needs
- Planning the Various Stages
- Roles of Line Managers and Recruitment Personnel
- Capturing and Tabulating Information
- Producing Recruitment Reports

#### Day Two

#### **Candidate Assessment**

- Validity and Reliability of Assessment Methods
- Reasons Interviews Are Not Enough
- Improving the Reliability of Interviews

#### **Day Three**

#### Fairness and Objectivity Issues

- Why CVs and Résumés are Unfair
- Fair Interview Formats and Structures
- Timings and Venues

#### Day Four

#### **Advanced Interviewing Techniques**

- Importance of Information and Data Capture
- Separating Fact from Fiction
- Avoiding 'Diplomatic' or 'Politically Correct' Answers
- Probing and Funneling

#### Day Five

## **Producing Interview Reports**

- Objective versus Subjective Reports
- Translating Reports to Numbers
- The Use of Competency Levels in Interview Reports

## **Measuring Recruitment Efforts**

#### The Main KPIs for Measuring the Recruitment Function:

- Applicant Response Ratios
- Qualified Application Ratios
- Yield Rates
- Time to Fill and Time to Join
- Offer Acceptance Ratio

#### **Exit Interview**

- When, How and by Whom
- Format and Content
- Analysis and Findings
- Reporting Findings
- Exit Interview Sample