

# **Certified Training and Development Professional Course**

## **Venue Information**

Venue: London UK Place:

Start Date: 2025-07-14

End Date: 2025-07-18

## **Course Details**

Net Fee: £4750.00

Duration: 1 Week

Category ID: HRMC

Course Code: HRMC-23

## Syllabus

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#### Introduction

Training and development professionals involved in the process of training needs analysis, coordinating and organizing training programs, and evaluating the results of training.

#### Objectives

- dentify the strategic significance of training through emphasis on aligning training with strategy, marketing training within the organization and partnering with managers and supervisors.
- List the strategic, tactical and administrative competencies of the training professional.
- Use appropriate methods to conduct a Training Needs Assessment (TNA).
- Examine ways to select internal trainers and Subject Matter Experts (SMEs) and to hire external consultants.

#### Day One

#### The Strategic Framework of Training: An Overview

- The Role of a Training Department
- Approaches Aligning Training with Strategy:
  From Top-Down to Pulse-Taking
- Marketing Training within the Organization:
  - Training Preparations
  - Guidelines for Promotional Material
  - Your Training Announcement Template
- Partnering with Managers and Supervisors:
  - The Style Inventory
  - Planning, Preparation, Presentation and Follow-Up With Managers and Supervisors

#### Day Two

#### Competencies of the Training Manager/Coordinator

- Competency Defined: The Iceberg Metaphor
- Competency: Components and Types
- Strategic and Tactical Competencies
- Planning and Administrative Competencies
- Overview of the 2013 ASTD Competency Framework

#### Day Three

#### The Role of the Training Professional in Training Needs Assessment (TNA)

- The Training Assessment Process
- Why Identify Needs?
- Data Collection Methods: Quantitative and Qualitative
- Approachesto Identifying Needs
- Advantages and Disadvantages of Quantitative and Qualitative Methods

#### Day Four

#### Selecting Subject Matter Experts (SMEs)

- Qualificationsfor Internal Trainers
- Internal Trainer Selection Process
- Feedback and Coaching Template for Internal Trainers

#### Day Five

- Review of a Training Proposal
- Consultant Interview Evaluation Questions
- Monitoring Consultant Performance: Beginning, During, Closing

#### Demonstrating the Success of Training

- Lessons on How to Evaluate Training
- The Four Levels of Evaluation
- Linking Evaluation Levels with TNA and Instructional Learning Objectives (ILOs)
- Components of a Complete ILO
- Jack Phillips' ROI Process Model
- Tabulating Program Costs
- Calculating ROI